

Newsletter

Fred Beans
PARTS

Fall 2025

New Warehouse Area



Exciting Facility Update: New Mezzanine Installation

We're thrilled to announce the addition of a brand-new mezzanine to our facility, featuring an impressive **1,900 shelves** and **3,000 drawer units**. This major upgrade is specifically designed to streamline operations in our small parts zone, enhancing both efficiency and organization.

With this expansion, we anticipate:

- Improved workflow
- Faster processing times
- Enhanced service quality for our customers

This development reflects our ongoing commitment to operational excellence and continuous improvement. We're excited about the positive impact it will have on our team and the service we provide.

Welcome Return Hire!



Jay Jaisle

Jay brings decades of Collision Wholesale experience. We welcome him back as the Collision Program Manager.

Questions on Collisionlink, OPS or CCC1?
Call Jay 877-942-3267 X 1120

Pizza Lunch Drawing



We will be drawing a random invoice from Repairlink orders for a pizza lunch for up to 15 people at your shop.

GM My Partner Perks Program

Unlock Profitability and Peace of Mind with GM My Partner Perks

In today's competitive automotive repair market, every advantage counts. That's why we're putting a spotlight on a program designed to boost your bottom line and enhance customer satisfaction: the GM My Partner Perks Program. If you're not already taking advantage of this valuable resource, you're missing out on significant rebates and the assurance of a labor warranty reimbursement that will set your shop apart. The My Partner Perks program is more than just a loyalty program; it's a partnership with General Motors that directly rewards you for using high-quality GM Genuine Parts and ACDelco parts. The program is tailored to the needs of independent service centers, body shops, and fleets, offering a streamlined approach to earning and redeeming rewards.

Seamless Rebates To Boost Your Bottom Line

One of the most significant financial advantages of the My Partner Perks program is its streamlined rebate process. Forget the hassle of mailing in invoices and tracking claims. The program features an automated system that tracks all your qualifying purchases and files rebate claims for you. This means less paperwork and more time to focus on what you do best: servicing vehicles. At the beginning of each quarter, a simple online validation of your purchases is all it takes to ensure your rebates are processed. It's an effortless way to increase your profitability on the parts you already use.

Confidence and Coverage with Labor Warranty Reimbursement

Beyond the financial incentives, the My Partner Perks program offers the invaluable benefit of the Consumer Assurance Program. This provides your customers with the confidence of nationwide labor coverage on eligible parts installed at your shop. This powerful selling point not only builds trust and loyalty with your customers but also protects your business. By offering a warranty backed by GM, you're giving your customers peace of mind and demonstrating your commitment to quality repairs.

More Than Just Rebates

The benefits of My Partner Perks extend beyond rebates and warranties. The program also provides access to marketing support, technical training, and business tools designed to help your shop thrive.

Get Started Today!

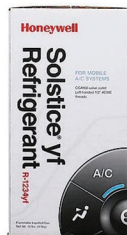
To learn more and to view informative flyers, visit: <https://fbparts.com/gm-my-partner-perks/> or to sign up now, visit <https://www.mygmpartnerperks.com/#!/overview>

Commodity Corner

Last call at this low price!



Weitron R134a - 30 lbs
**\$275 ea or \$265
for 5 or more**



Honeywell HFO-1234yf - 10 lbs
**\$425 ea or \$410
for 5 or more**

While supplies last. See dealer for details. Offers expire 12/31/2025.

Fall Tech Tips

How Fall Impacts Your Car's Paint

One important thing to keep in mind with regards to fall is that leaves start to fall, which means leaves will fall onto your car. While most leaves won't cause any damage to your car's paint directly, the problem is when rain causes leaves to stick to your car's surface and it starts eating away at the clear coat.

Leaves contain pollen, tree sap, and acids, all of which are contaminants that start to decompose and eat away at your clear coat when plastered to your car's paint surface, causing stains.

Employee Spotlight

Russ Packer



**Driver Team
Manager**

Russ

When did you start in the automotive business? Technically in the US Army in 1987, Motor Pool Clerk, but March 2001 with Fred Beans Parts.

How long have you been with Fred Beans? 24 years and 7 months.

During your time with the company, which was your favorite place to work? Driving Division, Dispatch Office

What hobbies do you have? Going to the movies, collecting Boston Scally hats, and disc golf.

Tell me something about you that most people don't know. I once went out with a girl whose father became a serial killer.

Favorite meal: Scotch egg and French toast.

Favorite movie: The World According to Garp

Favorite drink: Wawa Double Dutch Chocolate Milk

Favorite restaurant? Monterey Bay Fish Grotto, Pittsburgh, PA

What sports do you watch or attend? Pittsburgh Steelers and the Philadelphia Wings Indoor Lacrosse team.

What is your favorite saying? Breathe in, breathe out, move on.

Who is/was your hero? Jimmy Buffett

Describe Fred Beans Parts in three words. Lots of parts.

What advice can you offer to someone starting in this business? Let the past be your compass, but never your anchor. Don't let the hard days win.

Van Queen



**Accounts
Receivable
Manager**

Van

When did you start in the automotive business? 2009

How long have you been with Fred Beans? 2009

During your time with the company, which was your favorite place to work? At the PDC doing PA accounts.

What hobbies do you have? Riding motorcycles and board games.

Tell me something about you that most people don't know. I met my wife in an online chatroom.

Favorite meal: Steak and potatoes.

Favorite lunch: Pizza

Favorite movie: The Breakfast Club

Favorite drink: Sweet Tea

Favorite color: Red

Favorite restaurant? Red Robin

What sports do you watch or attend? Football

What is your favorite saying? Common sense ain't common.

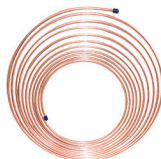
Who is/was your hero? My Dad

Describe Fred Beans Parts in three words. Innovative, family, community.

What advice can you offer to someone starting in this business? Work hard, stay focused, think outside the box.

Carquest Corral

While supplies last. See dealer for details.
Offers expire 12/31/2025.



Copper Nickel Brakeline
cnc325 \$24.99 each
cnc425 \$29.99 each



**Diamond Grips or Midnight
gloves all M, L, XL**
\$13 each 10 per case



Power Service 1026 or 8026
\$6.99 each

Dorman Announcement

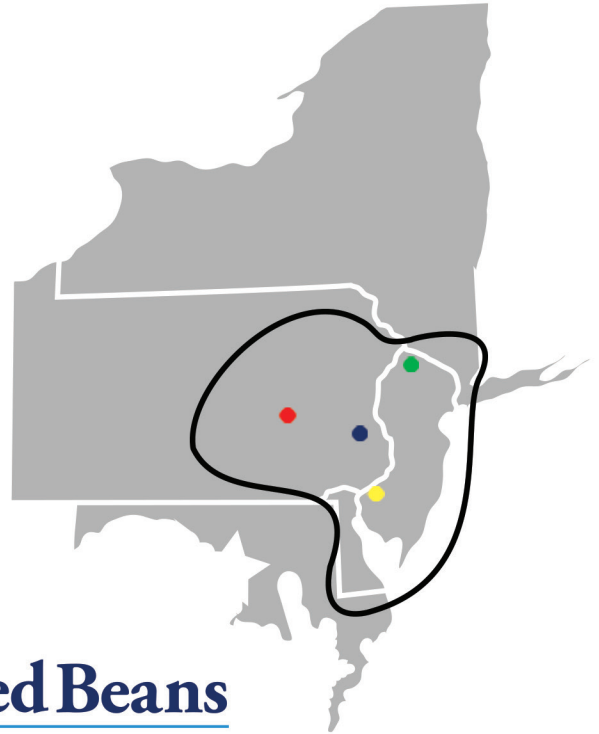
Looking for reliable, cost-effective alternatives to OEM parts without sacrificing quality? We've got you covered.

Fred Beans has officially added the complete Dorman parts catalog to our OPT OEM Program. As a leader in "OE Solutions," Dorman products are the ideal choice for quality-conscious repairs.

What this means for you:

- **Specialized Collision Inventory:** Gain access to our focused inventory of Dorman collision parts, especially **Active Grill Shutters**.
- **Full Catalog Access:** Need something else? The entire Dorman line is available through us.
- **Seamless Ordering:** Find and order everything you need directly on CCC.

Just search for vendor "Fred Beans Alternative Parts" on CCC to start saving time and money on your next repair. For questions, contact your parts specialist today!



Fred Beans PARTS Delivery Area

• Fred Beans PDC • West PA Cross Dock
• North NJ Cross Dock • South NJ Cross Dock

We are excited to unveil our latest fleet of new tractors.



Please join us in welcoming the Fred Beans Tractor drivers. These gentlemen are professionals and bring experience to the driving team.

Return Tips

- Parts that are Not On Truck (N.O.T.) cannot be submitted as a return – report it to your driver, your representative or our Returns group at returns@fredbeans.com
- Old returns may not always be permitted – but exceptions can be made.

Email us with the information at our Returns group returns@fredbeans.com for details (fees may apply).

ACURA BUICK CADILLAC CHEVROLET CHRYSLER DODGE Ford GENESIS GMC HONDA
HYUNDAI ISUZU Jeep KIA LINCOLN MAZDA NISSAN RAM SUBARU TOYOTA Volkswagen

Fred Beans | Parts

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