

# Newsletter

**Fred Beans**  
**PARTS**

Spring/Summer 2026

**Coming Fall 2026**

## Two Additional Warehouse Locations To Better Serve You



### Plumsteadville, PA

This 35,000 sq. feet building will allow us to increase inventory levels, which will improve availability and reduce order fill times. The expanded facility also provides a larger, more organized workspace, helping our team to pick and process orders quicker.

In addition, there will be (8) outbound docks to increase our delivery efficiency, and increase our outbound route capacity.



### Abington, PA

This new location provides 32,000 sq. feet and places us even closer to the main Fred Beans Parts PDC in Doylestown, allowing for faster replenishment, better flow, and increased capacity.

In addition, there will be (4) outbound docks to increase our delivery efficiency, and increase our outbound route capacity.

**Fred Beans | PARTS**

877-942-3267 | [fbparts.com](http://fbparts.com)  
131 Doyle Street, Doylestown, PA 18901

# Earn More From Your Ford Parts Purchases with PSN

The Ford Professional Service Network (PSN) is Ford's loyalty program for independent repair facilities. If your shop purchases Ford, or Motorcraft parts, PSN rewards you with rebates, training, and valuable business benefits - at no extra cost.

## What is PSN?

PSN rewards eligible shops based on qualifying parts purchases, while also providing resources to support shop growth, including:

- Quarterly rebate opportunities
- Technical training and diagnostic tools
- Marketing support
- Vehicle, equipment, and technology discounts

## How to Join

### Enrollment is simple:

- Register at [FordPSN.com/register](https://FordPSN.com/register) using a valid invoice
- Begin purchasing qualifying parts
- Track your progress and rewards online

Once approved, your shop remains enrolled - no annual registration required.

## Membership Levels & Rewards

- **Elite Status:** Average \$7,000+ per quarter
- **Standard Status:** Under \$7,000 per quarter, with the opportunity to earn Elite

**10** PROFESSIONAL  
SERVICE  
NETWORK



## Rebates Earned:

- \$7,000-\$9,999 per quarter: 1% rebate the following quarter
- \$10,000+ per quarter: 2% rebate the following quarter

Standard members can qualify for Elite status by reaching \$7,000 in a single quarter.

## Elite Member Extras

Elite members can access additional incentive programs offering up to 6% in rebates, the Power Stroke Pride Program, and exclusive discounts with select service and technology partners.

## Want help getting started or maximizing your PSN rewards?

Contact Eric Bradley for enrollment assistance and making the most of your PSN benefits.

[ebradley@fredbeans.com](mailto:ebradley@fredbeans.com)

## Spring/Summer Tech Tips

### Ford Motor Company's Definition of ADAS-Related Repairs

Any repair, replacement or remove/install of:

- ADAS sensors (including but not limited to cameras, radars, ultrasonics)
- Parts that provide attachment for or affect the position of ADAS sensors (including but not limited to bumper beams, quarter panels, mounting brackets)
- Parts that are in the field of view of ADAS sensors (including but not limited to bumper fascias, grilles, glass, licensed accessories, ect.)

## Commodity Corner Last call at this low price!



Weitron R134a - 30 lbs  
**\$339 ea or \$329  
for 5 or more**



Honeywell HFO-1234yf - 10 lbs  
**\$425 ea or \$410  
for 5 or more**

While supplies last. See dealer for details. Offers expire 8/31/2026.

[Click or scan for the complete article](#)



# Employee Spotlight

**Kathy Troy**



**Accounts Payable Lead**

**How long have you been with the company?** 9 years.

**Can you describe your role?** Support the accounts payable team and assist them with daily issues.

**Outside of work, what are some of your favorite hobbies or activities?**

Spending time with my daughters and riding & showing my horse.

**What is a favorite book, movie, or song?** Gettysburg

**What is your dream car?** A 3500 GMC Denali Diesel

**What is your favorite saying?** Be unstoppable.

**What is the best piece of advice you have received?** Always strive to do your best.

**Who is/was your hero?** My parents.

**Describe Fred Beans Automotive in three words:** I love it.

**Mark Ryan**



**Delivery Driver**

**How long have you been with the company?** 14 years.

**Can you describe your role?** Ensure that parts are distributed and delivered safely.

**Outside of work, what are some of your favorite hobbies or activities?**

Music festivals, pickleball, happy hour with my siblings.

**What's a favorite book, movie, or song?** True Romance

**What is your dream car?** '65 Lincoln Continental Four Door Convertible

**What is your favorite saying?** You can't always get what you want.

**What is the best piece of advice you have received?** Slow and steady; keep calm.

**Who is/was your hero?** My father.

**Describe Fred Beans Automotive in three words:** Ambitious, thoughtful, forward thinking.

**Rick Wolfinger**



**Sales**

**How long have you been with the company?** 33 years.

**Can you describe your role?** Wholesale sales.

**What's the most rewarding part of your job?** Dealing with the customers.

**Outside of work, what are some of your favorite hobbies or activities?**

Working in the yard.

**What is your favorite food?** Pizza

**What food do you dislike?** Haven't found one yet.

**What is your dream car?** '64 Ford Falcon Sprint

**What is one thing you're looking forward to in the next year, either personally or professionally?**

Abington joining the Doylestown PDC.

**Describe Fred Beans Automotive in three words:** Dependable, wise, reliable.

## Carquest Corral

While supplies last. See dealer for details. Offers expire 8/31/26.



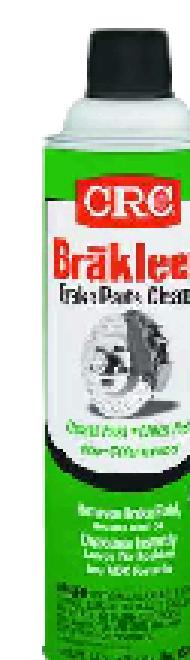
Diamond grip or midnight gloves all M, L, or XL

**\$13 each box, 10 boxes per case**



Sprayway sw050 glass cleaner

**\$2.99 each  
12 per case**



CRC 05084 BRAKLEEN

**\$2.89 each  
12 per case**

# Ford Collision Rewards

Looking for a smarter way to boost your bottom line while continuing to use Genuine Ford Parts?

The Ford Collision Rewards Program is designed to do exactly that - rewarding collision repair shops for the parts purchases they're already making.

Eligible shops can earn quarterly reward dollars simply by purchasing Ford parts through CollisionLink or OPSTrax. Best of all, the program is simple, automatic, and requires virtually zero maintenance.

## Three Ways to Earn

- 1. Growth Tier Rewards:** Earn more as your business grows year over year.
  - a. 10% growth - 1% back
  - b. 15% growth - 2% back
  - c. 20% growth - 3% back
  - d. 25% growth - 4% back
- 2. FCCN Incentive:** Ford-Certified Collision Network (FCCN) shops receive an additional 1% reward just for being certified.
- 3. OE Share Loyalty Rewards:** Increase your rewards by increasing your Genuine Ford Parts usage
  - a. 75-84.99% Ford parts - extra 0.5% back
  - b. 85% or more Ford parts - another 0.5% back

Click or scan for the complete program.



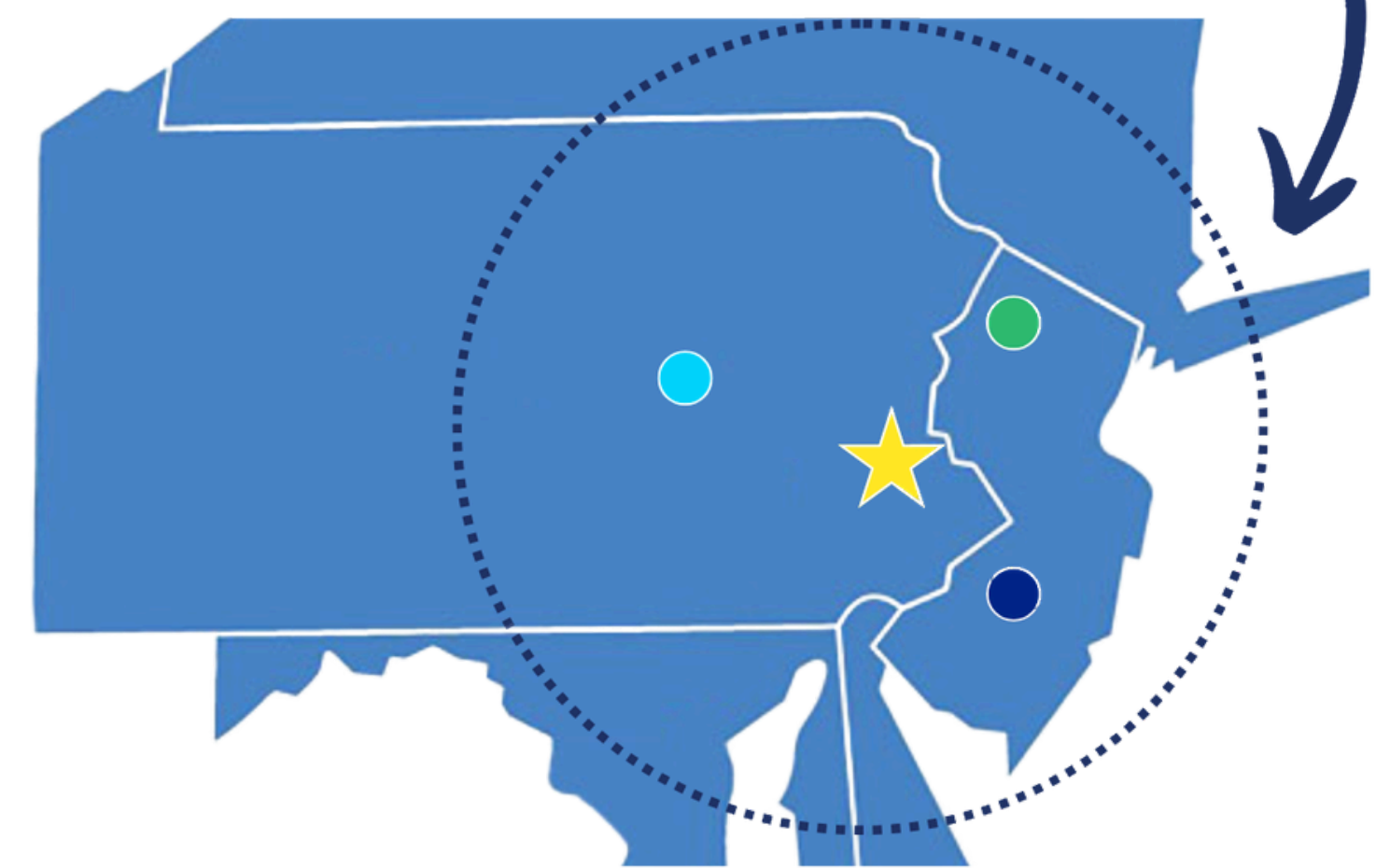
## Pizza Lunch Opportunity

Every Collisionlink order in July 2026 will be entered into a random drawing to be held in August.  
**Are you the next winner?**

## You asked and we answered!

We now have a dedicated Customer Support Hotline!  
This new department can handle everything from invoice copies to returns questions.  
**Call 877-640-2603 or email [help@fbparts.com](mailto:help@fbparts.com).**

## SERVICE AREA



## Cross-dock locations in:

- Swedesboro, NJ
- Denver, PA
- Sussex, NJ

★ Fred Beans  
Parts  
Distribution  
Center

## Return Tips

- GM, Ford and Chrysler Fascia core returns must include the box, part number label and return paperwork.
- Did you know? Our return policies were recently updated!

Visit [fbparts.com](http://fbparts.com) for all the latest updates.

## Pizza Lunch Winner!



Hannon Auto Service, owned by Tom Hannon, has been serving the community for 18 years. Now with a dedicated team of five employees, the business operates with eight service bays and maintains a balanced customer base, split evenly between fleet/commercial and retail customers. Specializing in mechanical repair and towing.

ACURA BUICK CADILLAC CHEVROLET CHRYSLER DODGE Ford GENESIS GMC HONDA  
HYUNDAI ISUZU Jeep KIA LINCOLN MAZDA NISSAN RAM SUBARU TOYOTA Volkswagen

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